

A top-down view of a restaurant table with various dishes, glasses, and hands, overlaid with a blue semi-transparent filter.

**Restaurant**  
**MASTERCLASS**  
**Series**

**Navigating Cyber Considerations  
Beyond PCI Compliance**

*July 18, 2023*

# Presenters



**Dustin Minton, CPA, MBA**  
*Director, Assurance &  
Business Advisory Services*  
513.744.5073  
dminton@gbq.com



**Doug Davidson, CISA**  
*Director of Information  
Technology Services*  
614.947.5340  
davidson@gbq.com



**Ray Tefft**  
*Senior Manager of  
Cybersecurity*  
614.947.5341  
rtefft@gbq.com



**Eric Mason**  
*Senior Security  
Analyst*  
614.947.5308  
EMason@gbq.com

# Agenda

- Welcome
- Introductions
- NCR Ransomware Case Study
- Beyond PCI
  - Restaurant Cyber Risks
  - Ransomware
  - Awareness
  - Web Site
- Protect Yourself
  - Framework for Success
  - Cyber Liability Insurance
  - Security Scorecard
- Questions



# Save The Date

- [August 15th](#): Mastering Lease Accounting - A Recipe for Restaurant Success Webinar
- October 24th: Columbus Restaurant MasterClass All-Day Seminar
- [November 9th](#): Unveiling Data-Driven Insights for Success Webinar

[Visit us online](#) to watch past Restaurant MasterClass webinar recordings.



# Introducing GBQ Technology Services

We maximize technology and data investments while building trust and keeping the bad guys out by helping clients answer 3 key questions:



- **Strategy** – Is IT aligned with and serving the business?
- **Risk** – Are enterprise, compliance, cyber and other risks managed within management's tolerance?
- **Data** – Does the business have the right data in the right form to run and grow?

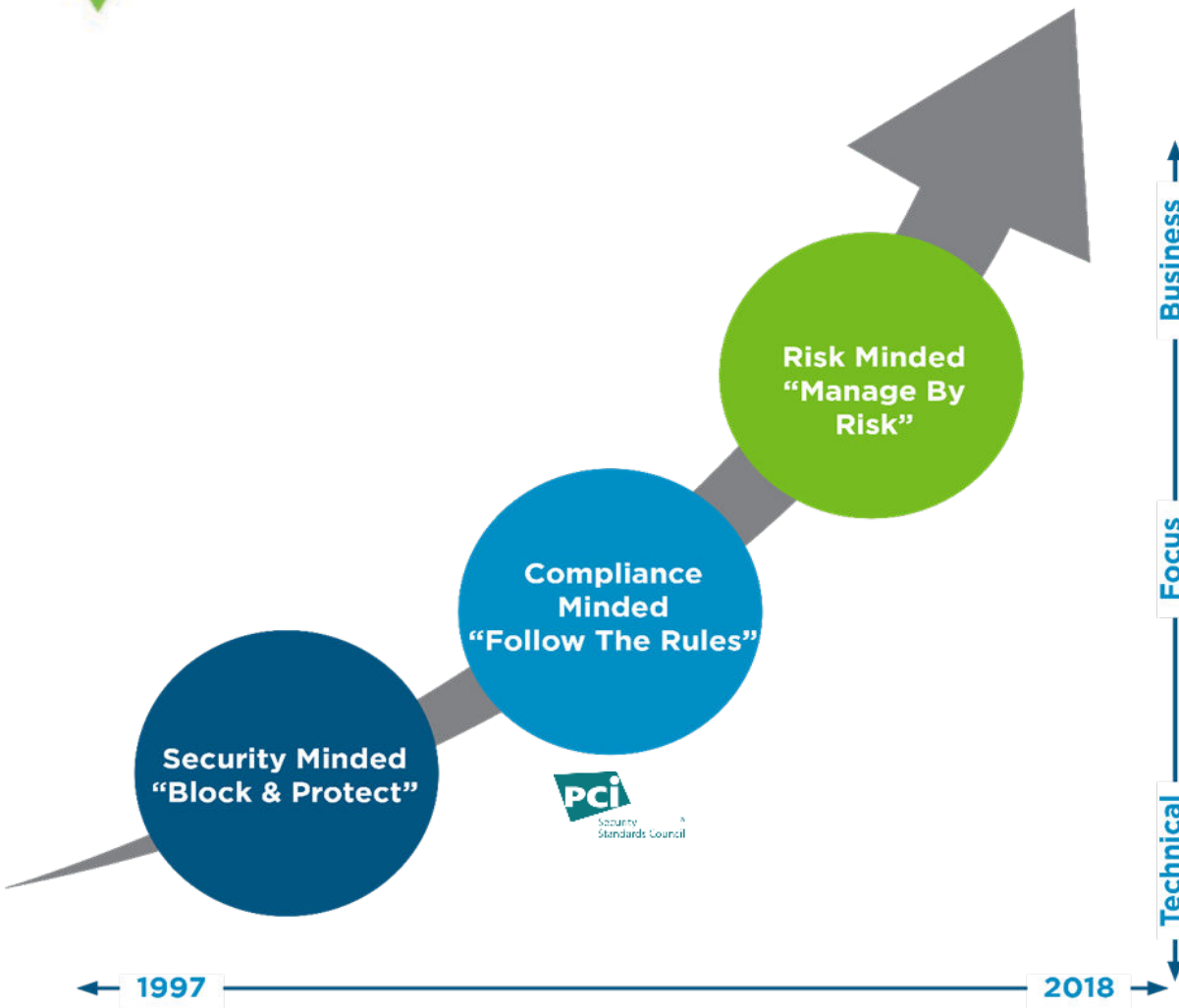
# NCR Ransomware: Case Study in Third-Party Risk

## Lessons:

- ✓ Every firm, no matter the size, is susceptible to ransomware.
- ✓ Restaurants must manage the risk that company owned systems are at risk of being ransomed and should take measures to reduce that risk.
- ✓ As restaurants outsource key functionality, like point-of-sale systems, inventory, scheduling, gift card and other loyalty programs, delivery services, accounting, IT managed services, marketing and so on, a program should be in place to measure and manage the risks that exist from those key third parties.

The screenshot shows a webpage from 'RESTAURANT BUSINESS'. At the top, there is a navigation bar with a 'MENU' icon and the text 'RESTAURANT BUSINESS'. Below this is a banner for 'LAND O LAKES' with the text 'OUR PRODUCTS WORK HARD SO YOU DON'T HAVE TO.' and a 'LEARN MORE' button. The main article is titled 'NCR's Aloha POS hit with cyberattack, causing headaches for restaurants' under the 'TECHNOLOGY' category. The sub-headline reads: 'The ransomware attack is preventing restaurants from doing back office tasks like payroll. NCR said it's working to restore the system.' The byline is 'By Joe Guskowski on Apr. 17, 2023'. To the left of the article is a vertical stack of social media icons for Facebook, Twitter, and LinkedIn. To the right, there are several article teasers: 'THE LATI' with a 'PREMIUM' tag, 'EMERGING BRANDS' with the headline 'How South Korea became one of chains in the U.', 'FINANCING' with the headline 'Cava aims for \$.', and another 'FINANCING' article 'Red Robin sells sale-leaseback...'. At the bottom of the screenshot is a banner for 'I2tec' with the text 'WHERE RESTAURANTS AND TECH CONNECT' and 'LEARN MORE', along with the address '8011 15th, 2023 | MILTON ANATOLE, GALLAR, TX'.

# Focus of Cybersecurity Management Over Time



- Security Minded Phase was about “keeping them out”
- Compliance Minded Phase was about “checking the box” (PCI)
- Risk Minded Phase is about measuring and managing risk to build resiliency

# PCI Data Security Standard



- Information security standard used to handle credit cards from major brands.
- Use by Merchants is mandated by the card brands
- Validation of compliance is performed annually or quarterly with a method suited to the volume of transactions.
- Focused on a Merchant's (Restaurant) Cardholder Data Environment



Build and maintain a secure network and systems



Protect cardholder data



Maintain a vulnerability management program



Implement strong access-control measures



Regularly monitor and test networks



Maintain an information security policy



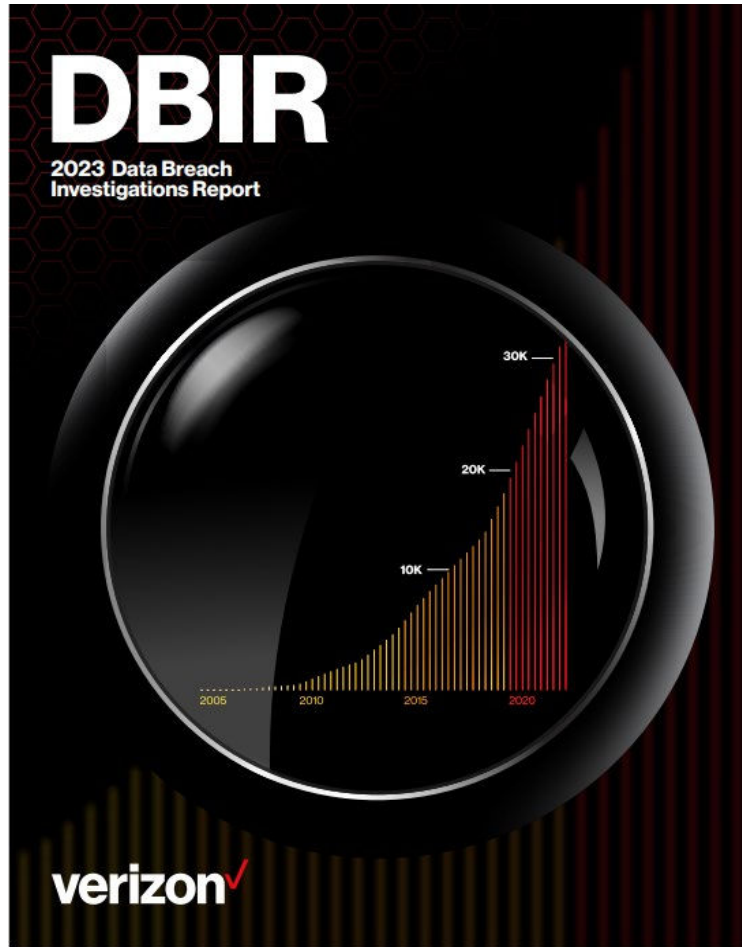
# What Assets Are Not in Your Cardholder Data Environment?

## Not specifically covered by PCI DSS:

- Back Office Operations
- Front of Store
- Back of Store
- Third Party Systems
- Internet Connected Automation Systems



# What Are Our Threats? - Verizon "DBIR"



- Verizon Data Breach Investigation Report
- Established 2008
- Data Driven Report of Incidents and Breaches

# Social Engineering on the Rise

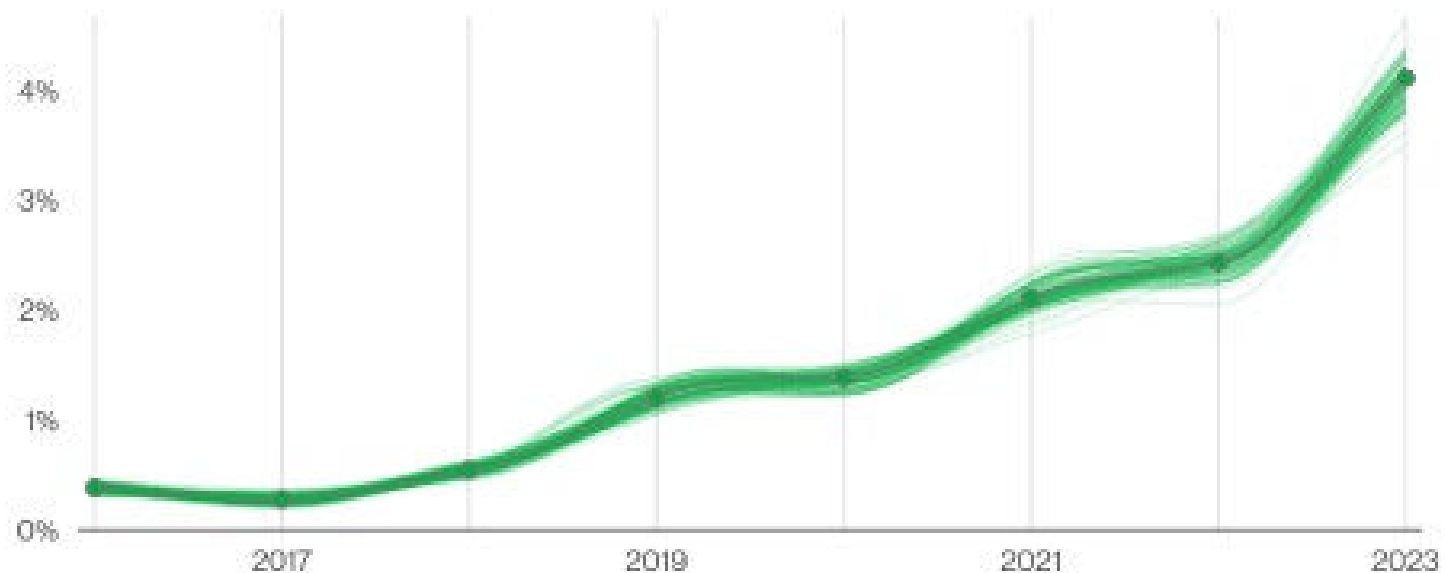


Figure 5. Pretexting incidents over time

[DBIR Report 2023 - Introduction | Verizon Business](#)

# Ransomware 24% of All Breach Events

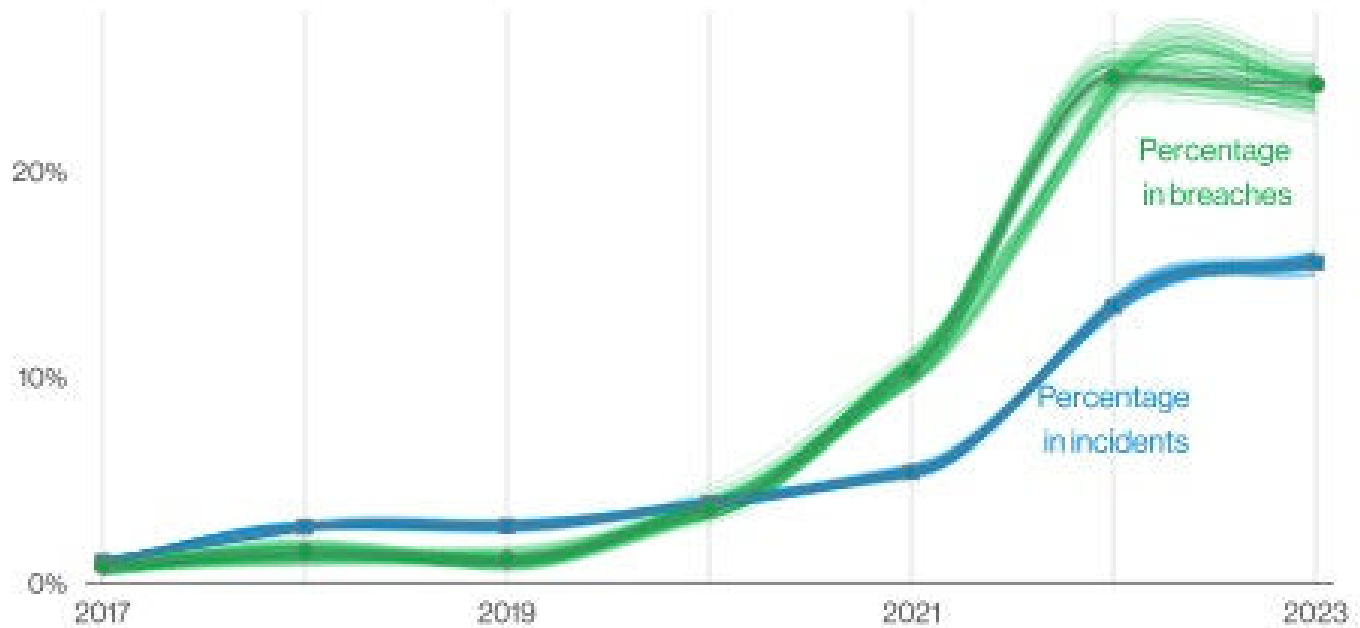


Figure 8. Ransomware action variety over time.

# By Industry Sector



Metric	Accommodation & Food Services	Retail	SMB
Frequency	406 incidents 193 breaches	254 incidents 68 breaches	699 incidents 381 breaches
Top patterns	88% of breaches:  System Intrusion Social Engineering Basic Web Attacks	90% of breaches:  System Intrusion Basic Web Attacks Social Engineering	92% of breaches:  System Intrusion, Social Engineering Basic Web Attacks
Threat actors (breaches)	External (94%), Internal (7%) Multiple (2%) Partner (2%)	External (93%) Internal (9%) Multiple (1%)	External (94%) Internal (7%) Multiple (2%) Partner (1%)
Actor motives (breaches)	Financial (100%), Espionage (1%)	Financial (100%)	Financial (98%) Espionage (1%) Convenience (1%) Grudge (1%)
Data compromised (breaches)	Payment (37%) Credentials (35%) Other (32%) Personal (23%)	Payment (41%), Credentials (38%) Personal (34%) Other (26%)	Credentials (54%) Internal (37%) Other (22%) System (11%)

# Ransomware



Screenshot of the ransom note left on an infected system

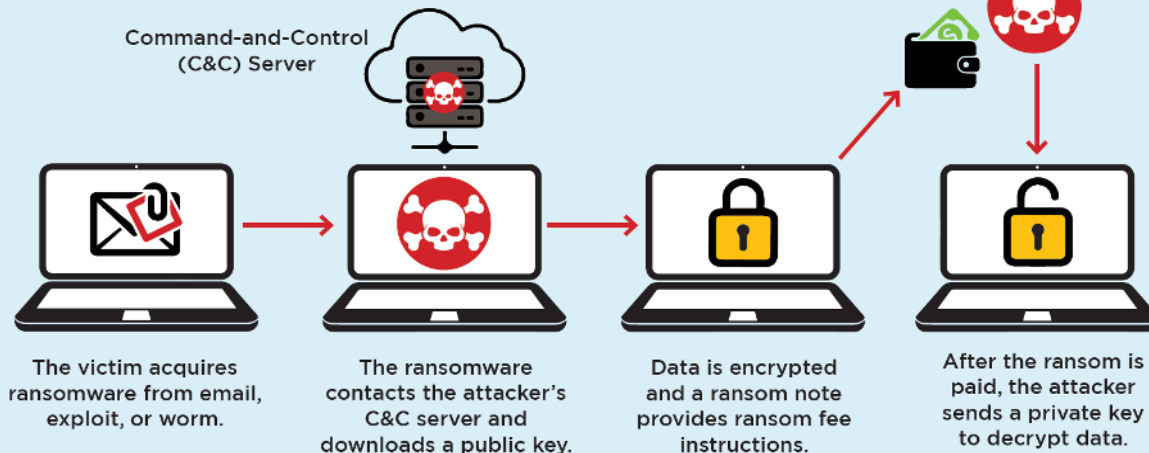
**Ransomware** is a type of malicious code or software that attackers use to gain control over your computer and files.

The attackers lock up your computer and demand a ransom in exchange for providing you with the decryption key to allow you to regain access to your computer and files.

Paying the ransom does not always guarantee you access to your computer and files and could make you a victim of further attacks.

# Defending Against Ransomware

## How Ransomware Works

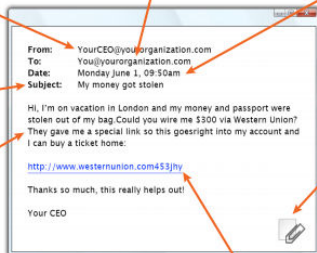


- Trust but verify your cybersecurity program with an annual assessment and security testing including ransomware simulation
- Backup your data (and test restoration)
- Train employees to raise security awareness
- Have a written, tested incident response plan
- Ensure you have the right cyber insurance coverage

# Social Engineering

## Social Engineering Red Flags

KnowBe4  
Human error. Conquered.

- 
- FROM:**
- I don't recognize the sender's email address as someone I **ordinarily communicate with**.
  - This email is from **someone outside my organization and it's not related to my job responsibilities**.
  - This email was sent from **someone inside the organization** or from a customer, vendor, or partner and is **very unusual or out of character**.
  - Is the sender's email address **from a suspicious domain?** (like micorsoft-support.com)
  - I **don't know the sender personally** and they **were not vouched for** by someone I trust.
  - I **don't have a business relationship** nor any **past communications** with the sender.
  - This is an **unexpected or unusual email** with an **embedded hyperlink or an attachment** from someone I hadn't communicated with recently.
- TO:**
- I was cc'd on an email sent to one or more people, but I **don't personally know** the other people it was sent to.
  - I received an email that was also sent to an **unusual mix of people**. For instance, a seemingly random group of people at my organization whose last names start with the same letter, or a whole list of unrelated addresses.
- DATE:**
- Did I receive an email that I normally would get during regular business hours, but it was **sent at an unusual time** like 3 a.m.?
- SUBJECT:**
- Did I get an email with a subject line that is **irrelevant or does not match** the message content?
  - Is the email message a reply to something I **never sent or requested**?
- ATTACHMENTS:**
- The sender included an email attachment that I was **not expecting** or that **makes no sense** in relation to the email message. (This sender doesn't ordinarily send me these types of attachment(s).)
  - I see an attachment with a **possibly dangerous file type**. The only file type that is **always safe to click on is a .TXT file**.
- CONTENT:**
- Is the sender asking me to click on a link or open an attachment to **avoid a negative consequence**, or to **gain something of value**?
  - Is the email **out of the ordinary**, or does it have **bad grammar or spelling errors**?
  - Is the sender asking me to click a link or open up an attachment that **seems odd or illogical**?
  - Do I have an **uncomfortable gut feeling** about the sender's request to open an attachment or click a link?
  - Is the email asking me to look at a **compromising or embarrassing picture** of myself or someone I know?
- HYPERLINKS:**
- I hover my mouse over a hyperlink that's displayed in the email message, but the **link to address is for a different website**. (This is a **big red flag**.)
  - I received an email that only has **long hyperlinks with no further information** and the rest of the email is completely blank.
  - I received an email with a **hyperlink that is a misspelling** of a known web site. For instance, [www.bankofamerica.com](http://www.bankofamerica.com) - the "m" is really two characters - "rn" & "n".

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- Train employees to raise security awareness
- Implement strong internal financial controls focused on banking, payments & employee compensation
- Ensure PCI Cardholder Environment employees receive proper information handling training



# Web Site Risks

- Skimmers (RAM Scrappers) -- Malware injected into a site that "skims" data from card transactions
- Authorization Schemes – stolen payment card numbers are authorized on your storefront as bad actors work to find working CVV codes for the cards
- ADA Compliance - Non-compliant sites attract the attention of attorneys
- Brand Damage - Defacements & customer focused attacks



# Defending Your Web Site

- Identify which party (Marketing, IT, Third Party Developer, Third Party Hosting Provider) is responsible for which components of security
- Ensure these roles are contractually obligated for third parties and documented in policy for internal actors
- Include all parties in your written incident response plan
- Utilize a third-party cyber security expert to identify security vulnerabilities



# Manage Security From a Playbook



National Institute for Standard & Technology's Framework for Improving Cybersecurity in Critical Infrastructure (NIST Framework):

1. Identifying cyber risks;
2. Protecting against cyber risks;
3. Setting up procedures to detect a cyber-incident;
4. Responding to a cyber-incident; and
5. Recovering from a breach

[Intro to Digital Security 101: How to protect your restaurant's data | National Restaurant Association](#)

# Cyber Liability Insurance

- ✓ Review annually with a broker with cyber knowledge and experience
- ✓ Riders on property & casualty are often not enough
- ✓ Accurately complete underwriting forms
- ✓ Understand how much coverage you need
- ✓ Understand type of coverages.



"Send lawyers, guns and money.  
Dad get me out of this."  
- Warren Zevon,  
Lawyers, Guns and Money,  
Werewolves of London

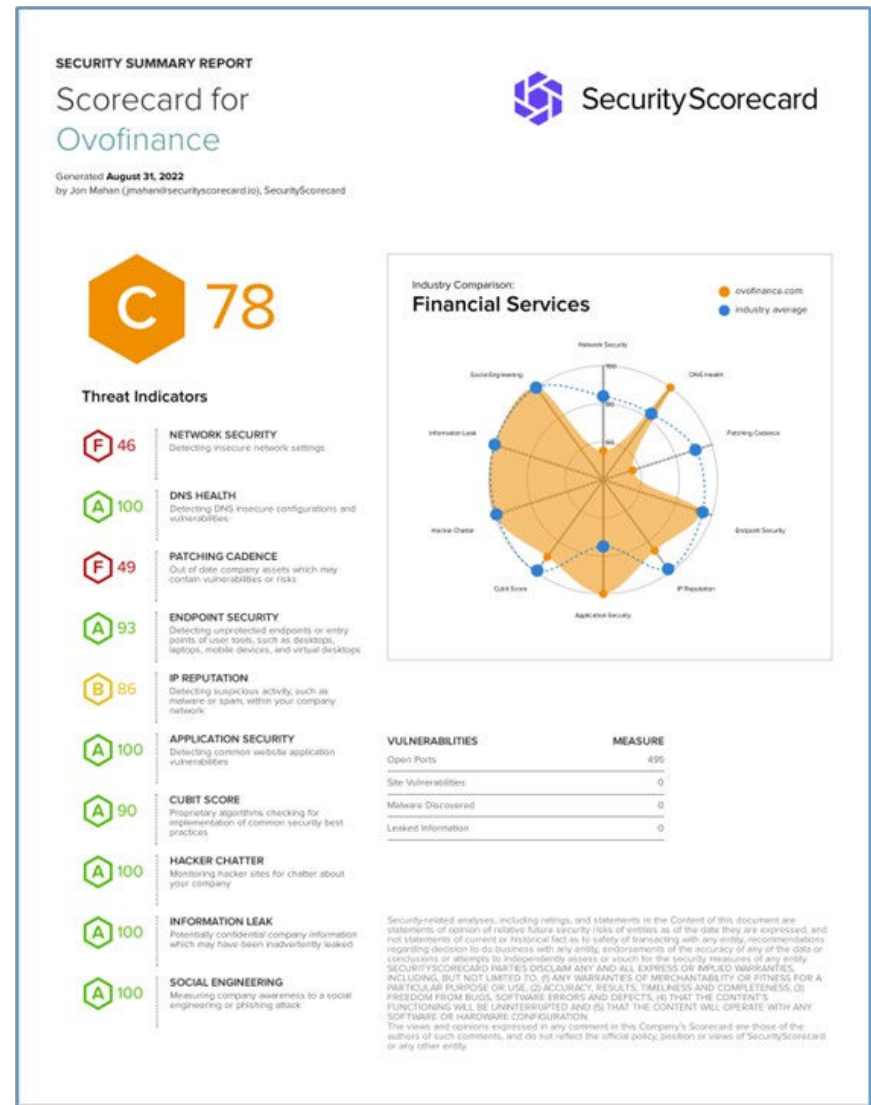
# Security Scorecard

Companies use cyber-risk ratings services such as those offered by BitSight and Security Scorecard to assess the security risk posed by vendors / supply chain.

Insurance carriers are using in underwriting processes.

Many of these risk ratings services will provide free copies of your report to you.

Obtain reports on your company to see what your score is and fix any weaknesses



# Questions



# We Want to Hear from You!

Share your feedback from today's presentation here:



# Contact Information



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